

# **Curriculum Vitae for Angelica Gandrup-Marino**

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## **Brief Summary**

I am an American, married to a Dane, that has lived in Copenhagen for the past two years. My profile consists of a concentration on international development combined with business. I enjoy being challenged and have a passion for improving systems. I am a results orientated individual, and I strive to use time effectively. I can bring extra value to the work atmosphere, due not only to my English, but also due to my cross cultural experiences and varied background.

## **Work Experience**

**2009 External Consultant of Kabell Konsulting ApS:** a consulting company focusing on international development

My tasks and areas of responsibility:

- Formatting of reports before submission
- Sparring, proofreading, and editing of reports

**2009 Student Worker at Novozymes**

My tasks and areas of responsibility:

- Responsible for a variety of tasks, such as proofreading and database cleaning
- Making PowerPoint presentations regarding new product use

**2005-2008 Key Account Manager for Holdfast Technologies:** a distribution company specializing in energy efficient and sustainable construction supplies.

My tasks and areas of responsibility:

- Managed key accounts of previously established customers.
- Supervision of building materials distributed. I also oversaw and managed the construction process of many houses and commercial buildings.
- Training construction professionals on product installation. I introduced newly launched products to building professionals, as well as trained them on how to use them.
- Communicate “sustainability” as a selling point. Presenting the idea of “sustainable” building to a variety of construction professionals.
- Customer service expert. My supervised area covered approximately two hundred potential buyers, all of whom I needed to communicate and interact with regularly.
- Trade show organization and management. I was responsible for a variety of trade shows where I had to introduce our company’s vision to trade show attendees
- Professional user of Outlook. Each trade show generated a substantial amount of leads that I had to call, classify, organize, and process.
- Performance under pressure. My expected sales number for 2006 was \$250,000, but by the end of the year, I had sold approximately \$390,000 worth of material.
- Worked strenuous hours. I was required to work sometimes 60 hours a week.

**2004-2006 Partner/President of Big Bad Wolf – Performance Wall Systems**

My tasks and areas of responsibility:

- Marketed a new type of sustainable building technology
- Managed the accounts payable and the accounts receivable for the company
- Oversaw and was responsible for the process involved in building a new company

## **2000-2004 Research Assistant at Case Western Reserve University- Psychology**

My tasks and areas of responsibility:

- Organized and ran workshops based on varying research projects
- Entered and analyzed data (quantitative data analyzed in SPSS)
- Collected data from a variety of subjects with varying cultural backgrounds

## **Educational Background**

**2008-2010 Lund University, Master in Development Studies, ‘Very Good’ grade average based on the Swedish scale of poor, good, and very good.**

- Master thesis focuses on leadership in Nigeria, based on five weeks of fieldwork done in Calabar, Nigeria

**2007- 2008 Fielding University, Certificate in Integral Studies from the Human and Organization Development Department with a 4.0 grade point average**

- The Integral model offers a way of exploring the complexity of human consciousness and organization in a way that provides more comprehensive solutions to today's complex problems

**2004 Bachelor of Arts from Case Western Reserve University, Cleveland OH. Graduated summa cum laude (with highest honor) with a 3.9 grade point average (4.0 is the highest). Majors - Psychology and Spanish; Minor - English**

- My “honors” thesis won the Senior Capstone award in Social Sciences.

**2003 Studied in Sevilla, Spain through the Council of International Educational Exchange**

**2000 High school diploma, New Phila., OH, graduated salutatorian (second in my class).**

## **Volunteer Work**

**2009 One Sky- Canadian NGO August- Intern responsible for running sustainable leader workshop**

- 5 week internship that included organizing a week long workshop for Nigerian NGO leaders in Nigeria
- Facilitated various parts of the workshop, which at times had over 30 participants

**08-present Red Barnet- International Ghana project on project management**

- Responsible for communication between Denmark and Ghana
- Drafting application and securing of funding from DUF for 91.000dkk

**2008 Gadejuristen- responsible for translating materials and organizing events**

**2004-2005 Translation services provided to the Second District Police Unit of Cleveland, OH**

**2003-2004 Volunteer at El Barrio, an NGO helping Spanish-speaking immigrants**

## **Language**

- English- mother tongue, advanced experience with writing and editing
- Spanish- bachelor’s degree, one year studied at a Spanish University, experience with translation, fluent but rusty
- Danish- passed Danish immigration exam “Prøve i dansk 3”, currently studying the last module provided at Studieskolen in order to take the exam to study at the university

## **Personal Interests**

- Meditation and yoga: I have been a member of a meditation group for eight years.
- Development: I am interested in a holistic approach to personal and international development.
- Exercise and fitness: I am a health conscious individual that eats well and exercises regularly.

## **References**

- Current Boss – Søren Stenz Egestad, Novozymes, Krogshøjvej 36, 2880 Bagsværd Denmark, Phone: 3077 3303, email: [sege@novozymes.com](mailto:sege@novozymes.com)
- Current Professor – Franz-Michael Rundquist, professor at Lund University. Phone: +46 46 222 84 18; email: [franz-michael.rundquist@keg.lu.se](mailto:franz-michael.rundquist@keg.lu.se)